



COMPANY FACT SHEET
October 2016

- Since its founding in 1989, Corcoran Consulting & Coaching has worked with hundreds of top REALTORS®, mortgage brokers, and small business owners across various industries worldwide.
- CEO, Bubba Mills, and the company's founder, Bob Corcoran, are each nationally recognized speakers and are available for seminars and conferences in the real estate, mortgage, and small business industries, as well as for private events.
- Corcoran Consulting & Coaching is committed to helping their clients balance success in business while building value in life.
- More than 80 Corcoran Coaching clients have been listed among the Top 250 Real Estate Professionals in the country, totaling more than 100 awards by the Wall Street Journal and Real Trends.
- Corcoran Consulting & Coaching specializes in performance coaching and implementation of sound business systems for residential REALTORS®, mortgage brokers, and small business owners across various industries worldwide.
- Corcoran Coaching assists clients in taking their business to the next level of success, training them in becoming effective implementers of customized business systems, in order to help their teams reach that new level of productivity.
- Corcoran's experienced coaches are industry veterans skilled in best practices and well-acquainted with the particular needs of their clients. Coaching programs are tailored for the individual needs of the client and their team, then customized as their business grows.
- Corcoran's coaching programs specialize in developing a company's vision and mission statements, establishing the business' values and culture, and implementing individual accountability. They accomplish this through time and database management systems, lead generation and management, as well as a comprehensive approach to structuring the business, team, and life of their coaching client, with an eye always on ultimate exit strategy.
- Corcoran Consulting & Coaching encourages their clients to celebrate the success that brought them to their present position, while always looking forward to build an even better future in both their business and personal life.