



Bubba Mills is the owner and CEO of Corcoran Consulting & Coaching, an international small business, mortgage, and real estate coaching company whose clients are recognized as some of the most successful and influential professionals in their respective fields.

Bubba has spent decades in the business world, crossing industry boundaries and building a diverse collection of relationships and experiences. For more than two decades, Bubba has been a respected voice in the Real Estate world and was hired as a consultant during the REO Collapse by industry leaders across all facets of the Real Estate spectrum. His true passion is to ensure that every coaching client is protected from recession by having multiple pillars of business and multiple streams of income. Our offices do not have 1-wall holding them up; how is your business being held up with 1 stream of income?

Corcoran Consulting and Coaching is not a “One Trick Pony”; we will help you build the pillars you want and need, such as: Traditional Real Estate, Property Management, Distressed Property Sales, Title/Escrow JV Partnerships, Mortgage Partnerships and any other related businesses you are considering.

We coach BUSINESS, not just Real Estate – that is because we are business coaches! We work with you on building a business, a sustainable, sellable, valuable business model – we work with you and your team on all aspects of business, from accounting, recruiting, and marketing to scripts, dialogs, and overcoming objections. We don’t need to coach you in Real Estate; you already know how to do that!

Our clients have topped the charts in their respective industries from the Inc. 5000 to the Wall Street Journal/Real Trends Top 1,000 and Franchise Recognition Awards, to State and Local Awards. Don’t get us wrong, awards are great; however, none of our clients started at the top – each and every one of us started with their first client! We are here to serve clients that need coaching in all stages of their businesses.

In 2017, Bubba was recognized for the fourth time by National Mortgage Professional Magazine as one of the most connected individuals in the mortgage industry. Bubba serves as an official member and contributing writer for Forbes Coaches Council and Forbes Real Estate Council. Bubba is also a writer for the Scotsman Guide and has articles published monthly by over 1,200 online and print companies in several different industries.

Bubba feels it is about taking your business, coaching you toward your dreams, and introducing systems to assist you in building the profit machine you want. We're talking about those realized dreams that allow you to still have a real life beyond your career. Your location may be different than most everyone. Your unique selling proposition may have a different spin. However, it is still about the systems that help you grow a business and reflect the culture of what your company embraces.

Bubba is passionate about relationship-based business and believes strongly in corporate responsibility and community involvement. His goal is always to encourage and challenge you toward excellence and success in your business.

Bubba coaches, speaks, and conducts all his business with the same commitment to helping his clients balance success in business, while building value in life.