

THE TELEPHONE IMPLEMENTATION

For the Agent who wants to take their business to unimagined heights.

- Administrative and Database Systems
- Lead Generation, IVR Systems
- Tracking Systems
- 1-Year Performance Coaching Program
- Team Building
- Agent Training and Accountability
- Advertising Effectiveness
- Teleprospecting Training
- Buyer Profile System



1-YEAR COACHING PROGRAM

24 one-on-one 30-minute
Coaching Calls

Focus on the positive.
Focus on the solution.
100% of the time.

2 Spaces in the Agent Ramp
Up Program

4 Group Calls with
Bob Corcoran*
(* during scheduled call time).

2 Introduction/Set-up Calls

Includes "Just in Time"
Coaching

Proven REVENUE
Generating Systems

Visit our Web site or call
800-957-8353
www.CorcoranCoaching.com



Telephone Implementation Program

The Telephone Implementation program is designed for the Agent who wants to take their business to unimagined heights. It's a 24-call program based upon a 12-month, one-on-one, coaching call schedule. We break the program into two unique parts:

Part 1: Consultation

Part 2: Coaching

During **Part 1** of the Telephone Implementation program, we put on our consulting hats and evaluate your current situation. You decide where it is you want to take your business, and then we jointly put together a plan for how to get you there.

Part 2 of the program focuses on keeping you on track to reaching the goals we outlined in **Part 1**. We provide and implement the systems that will allow you to reach your goals. We continually strategize new areas of growth for your business and work with you to develop solutions for those "bumps in the road" that happen as your business grows. In addition to your one-on-one coaching, you will also be provided with complete technical training. Also included with this program are spots in our Agent Ramp Up program for all of your current buyer agents and/or listing partners (a \$1695 value per agent enrolled)*.

The coaching calls are scheduled for every other week. The intention is to give you time to practice and implement what you've learned. In addition, you are invited to participate in one group call with our company founder, Bob Corcoran every quarter.

*Each new Buyer Agent or Listing Partner that you hire as we grow your business, there will be an additional \$199.00 for the Agent RampUp Program and all OnBoarding materials. If you have less than 2 Buyer Agents or Listing Partners at this time we will put the first 2 you hire through the Agent Ramp Up Program at no charge.

David Eigarsh, Weston, FL

I achieved two consecutive doublings in production, a more than 400% increase within two years of hiring Corcoran Consulting. Our income rose from \$330K in 2001 to \$630K in 2002 to \$1.2M in 2003, to more than \$2M in 2004.

“Just in Time” Coaching

In addition to your scheduled calls, we are available via e-mail or telephone to help you when you need assistance. E-mail or call us when you need guidance on anything of importance to you and your Coach will walk you through the issue.

Who will benefit:

1. Any real estate agent who wants to double, triple or quadruple their production
2. Any agent who wants to increase their bottom line
3. Anyone who wants to increase their production – without adding team members
4. Anyone who desires to have more balance in their life



Start by calling or e-mailing
1-800-957-8353
Info@CorcoranCoaching.com
or visit our Web site at
www.CorcoranCoaching.com

For more information about our services
and to schedule a **FREE** coaching session,
or to join our Tip of the Week mailing list,
go to www.CorcoranCoaching.com

Corcoran Consulting will help you become the best Systems Agent in the industry. We will assist you in realizing your dreams through the implementation of business systems. We will train you to become an effective implementer so that you can help yourself reach new levels of productivity.

CONSULTING

Evaluate Current Situation
Set Realistic Goals
Plan Exit/Retirement Strategy
Establish Tracking Systems
Build Agent Retention
Increase Profitability
Structure ROI/Marketing
Decrease Staff Turnover
Increase Your Net

COACHING

Stop Bad Habits
Increase Dollar Productivity
Stay Focused
Maintain Accountability
Recruit the Best
Track Expenditures
Track Results
Develop Leadership Skills
Be the CEO

“Our Systems Are Your Solution”

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