



Company Fact Sheet

- Based in Swansea, Il., Bob Corcoran founded the company in 1989.
- Corcoran Consulting & Coaching specializes in performance coaching and implementation of sound business systems for residential REALTORS® and mortgage brokers worldwide.
- In the past 16 years, Corcoran Consulting has worked with hundreds of top Residential and Commercial Real Estate Agents and mortgage brokers worldwide.
- Corcoran Consulting & Coaching specializes in database management, lead generation and management systems, buyer follow-up systems, advertising effectiveness, training and accountability systems for agents and buyer agents, the set up of telemarketing departments, and improving the business' net revenue.
- Corcoran Consulting focuses only on systems that are proven by top producers, and all consulting and coaching programs are fully customized to fit the client's needs.
- Corcoran Consulting assists agents or brokers in building their business with a strong foundation of systems.
- Corcoran Consulting trains agents or brokers in becoming effective implementers of business systems so they can help their teams reach new levels of productivity.
- The company's founder, Bob Corcoran, is a nationally recognized speaker and is available for both seminars and conferences in the real estate or mortgage industries.