



CORCORANSM
CONSULTING & COACHING

O u r S y s t e m s A r e Y o u r S o l u t i o n .

Proven results.

We focus only on systems that are tried and proven by top producers. There's no fly-by-night here. Our clients enjoy an extraordinary amount of business, and have fun doing it!



We only invest in business principles that bring a positive return. This eliminates guesswork, saving you time and money. Because you are unique, we are constantly analyzing your business results before taking the next step.

Zac Pasmanick in Georgia said that before he hired Corcoran, he treated his real estate practice like a hobby. "Now I treat it like a business" Zac says.

"I hate to sound like a groupie, but Corcoran is the only coach I know who delivers the level of results that he does and I've been involved with a lot of things. I've gotten my money back five-fold, and that's a conservative estimate."
Lisa Burrridge, Wyoming

Focus
on the
positive.
Focus
on the
solution.
100% of
the time.

RESULTS

David Eigarsh:

"I went from earning \$330,000 before Corcoran to over \$1.5 million after Corcoran, working the same amount of time while my expenses remained mostly the same. I am ranked in the top 100 RE/MAX teams in the world and did all of that by working less than 40 hours per week."

Jean Shine:

"The team tripled in volume and increased our average sales price by 40% in 2 years, achieving #1 in Coldwell Banker International with \$60 million. Before hiring Corcoran we were producing only \$20 million."

Lisa Burrridge:

"I have experienced a 235% increase in my 'Net Income' compared to last year. I want to thank each and every one of you for your fabulous ongoing coaching and mentoring of my buyer agents. Not to mention the vision and direction you help me stay focused on!"

Char MacCallum:

Closed 150 transactions by herself, and her buyers agents only 25. After hiring Corcoran Consulting, the same buyer agents jumped to 100 transactions the following year.

"Last week, I had 4 transactions from one of Corcoran's ideas."
— **Larry Weichman**, California



Consulting & Coaching programs are fully-customized to fit your needs.

Because it's not always about the money.

If you're looking for a cookie-cutter, feel-good seminar to rah, rah, and go home feeling like "OK, now what?" – that's not us. Our approach is unique. We offer you both consulting (for structure, plan and direction), and coaching (for focus, accountability and tracking). We look at your whole business and customize a plan that's right for you.

It is also about balance.

Many of our clients tell us their goals aren't profitability. Many want to spend more time with their families, to take non-working vacations, or even to just spend more time on the golf course. Our mission is to help you achieve your dreams physically, emotionally, spiritually and financially.

No matter what level you're at.

You do not have to be a top producer. You don't have to be a seasoned agent. You don't have to be in a particular place or kind of market. We have the program that's right for you. The only thing you have to be is dedicated to growing your business.



Bob Corcoran with over 20 years in providing business solutions, leads a team of experts to help you exceed your goals and achieve your dreams.



"Corcoran has helped save our marriage. Wayne and I now have time to be a family. Without the changes we've made with Corcoran, we were headed for disaster. They helped me really get my life back."

— **Linda Yaffe**, Maryland
Along with their three children, the Yaffe Family finally had their first true vacation in years.

"My wife got breast cancer during her second pregnancy. I worked 30% less, and we still increased our productivity!"

— **Eric Moreland**, Texas
Wife, Kay, and their two, beautiful daughters, Grace and Georgia are all happy and healthy.

Ask us about our **Agent Fast Track** and other programs for new agents!

"Corcoran Consulting & Coaching helped us to set the standard for Real Estate in Clarksville, Tennessee. We are imitated by competitors because of the systems we have in place and the service we provide to our customers. We could not have made it to this level without Corcoran Consulting & Coaching. We think to ourselves, 'how did we get so lucky to meet the Corcoran Consulting & Coaching Team, a group that is so willing to do whatever they need to help our business grow?' They truly are servants of their clients."

— **Valerie Hunter-Kelly**, Tennessee

CONSULTING

- Evaluate Current Situation
- Set Realistic Goals
- Plan Exit/Retirement Strategy
- Establish Tracking Systems
- Build Agent Retention
- Increase Profitability
- Structure ROI/Marketing
- Decrease Staff Turnover
- Increase Your Net

COACHING

- Stop Bad Habits
- Increase Dollar Productivity
- Stay Focused
- Maintain Accountability
- Recruit the Best
- Track Expenditures
- Track Results
- Develop Leadership Skills
- Be the CEO

If you are committed
to a successful career.

If you want success.

If you want a balanced life.

If you want a lot of money.

If you have the right attitude,

Corcoran Consulting

& Coaching is for you.



Start by calling or e-mailing:
1-800-957-8353
Info@CorcoranCoaching.com
or visit our Web site at:
www.CorcoranCoaching.com

**There is one more thing that
we just can't put a price
tag on: our personal touch.**



"Corcoran is there for us every second. That's the best part about them," Connie said. "They really came to the plate for me during a traumatic time when we purchased the business from our partner," Bob continued.

— **Connie & Bob Erickson**, Wisconsin

"Corcoran Consulting & Coaching has kept me in the business, raised my expectations, and been there 100% of the time for me and my team. Without them as my coach I would be 'just an agent' not 'The Agent'."

— **Penny McLaughlin**, Washington

"My coach tells me when I'm full of S%!* when I am. Not too many people who work for me tell me that. I consider him a mentor and one of my better friends."

— **Zac Pasmanick**, Georgia

"You are a lifesaver! I am so blessed to have you enter my life. Not only are you skilled professionals, but you are incredibly sensitive and caring. Thank you for making a HUGE difference in my life!"

— **Lori McGuire**, California

"In a 20-year career as an organizational psychologist in large companies such as Ashland Oil, Coca-Cola and The Limited, I have worked with many good consultants. Corcoran Consulting is the best in class in the real estate industry on improving bottom-line results and achieving work-life balance."

— **Sandy Raines & Ron Cadieux, Ph.D.**, Ohio

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